

# BASE2 helps Tuned Global engage millions of new customers through scalability and AWS

*Partnering with a DevOps company allowed us to develop faster without increasing our internal team, so we could spend more time focusing on user experience. We felt they could help us achieve real results.*

**Con Raso, Tuned Global Managing Director**



Tuned Global

## The Results

The introduction of DevOps principles and automation has reduced the disruptive impact to the development team and improved the overall scalability, cost and performance of the system.

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Through close collaboration with Tuned Global, BASE2 rapidly implemented the initial migration to budget over 6-weeks to ensure tight timelines were met.

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Tuned Global were able to reduce the time needed to onboard new clients from 3-6 months to a couple of weeks. Moving from on-premises to AWS meant they no longer needed to speculate on network and compute requirements to achieve massive uploads and could just test configurations and make code changes to meet their customers' demanding service levels.

6 weeks

INITIAL MIGRATION  
TIMELINE AND BUDGET MET

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220 million

NEW GLOBAL USERS  
SUPPORTED

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Up To 70%

REDUCTION IN COST OF  
DEVELOPMENT AND TESTING

## The Results

With the confidence and scalable framework to expand into new markets, Tuned Global signed a partnership with LINE MUSIC, a music streaming service integrated into Japan's instant messaging service LINE, to deliver millions of songs to its 220 million global monthly users.

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Tuned Global significantly reduced costs as a result of implementing DevOps principles, the uplift work and move to AWS. The automated build pipelines and ability to create new environments, able to be shut down on demand, has reduced the cost of development and testing by up to 70%.

## A bit about Tuned Global

Tuned Global is a mobile engagement company that helps brands engage their customers through music. Their turnkey and branded music streaming apps, combined with innovative music business models and deep business intelligence allow brands and music labels to grow their business.

Tuned Global have worked on customer engagement campaigns with Australian brands such as Universal Music Group, Samsung Mobile, Coles and JB HI-FI, and are now focusing on growth with new clients across Japan, South-East Asia and Africa.

## What they needed

Tuned Global recognised that their previous system was limited in scale and geography – the two essential elements needed to deliver to potentially hundreds of millions of monthly active users. Tuned Global knew they needed to adapt their current physical and Softlayer infrastructure to ensure their system could scale to cope with the demands of such a massive customer base.

They wanted to introduce automated deployments and scalability to their system – and migrate to Amazon Web Services (AWS) to leverage infrastructure closer to the end customers. They also wanted to implement a DevOps approach and improve the way the music apps of their clients interact with the infrastructure. They needed a partner with the expertise to assist in the development and ongoing maintenance so that their team could develop faster and spend more time focusing on improving user experience and new product enhancements.

## What BASE2 delivered

During the initial 6-week migration phase to AWS, Tuned Global and BASE2 worked to identify any bottlenecks and respond with necessary changes to the code, creating the infrastructure-as-code, building resilience and security from the start, and building out tests that would verify scaling. This created a significant uplift in the code base for Tuned Global.

With some music file uploads via Batch Jobs and sFTP possibly exceeding 7.2 TB per day, significant efforts were made to achieve the required upload capability. BASE2 addressed this challenge by introducing a build pipeline, building a configuration management layer for the infrastructure, and enabling the rapid creation of multiple environments through the deployment pipeline, resulting in improved ingestion speeds by 10 times. To ensure this enhanced uploading capability, multiple scenarios of instance types and configuration changes were made over a rapid 1-week period.

Following the same collaborative approach as the initial migration, the entire solution has been migrated to AWS as part of ongoing enhancements, reducing the impact to the development team and improving the overall scalability, cost and performance of Tuned Global's system. All phases of the implementation, ongoing enhancements and ongoing 24/7 support and cloud management for Tuned Global have been provided as part of our DevOps as a Service offering.

# About Us

*BASE2 has been at the forefront of cloud-native solutions for almost 20 years, delivering hundreds of innovative and successful cloud deployments across a broad range of industries. We believe in agile, scalable and secure solutions that adapt and evolve with your business needs.*

## **Your ongoing success is our success.**

As an AWS Advanced Consulting Partner with certified DevOps and SaaS competency, our team members are skilled in the implementation, management, operations, maintenance and support of leading cloud systems with a focus on providing our clients with security, automation, scalability and recovery features. Our extensive knowledge and experience with cloud applications and their development make deployments an easy and affordable process for our clients. Our methodology, demonstrated results and commitment to data security have made us a trusted partner for our numerous international customers.

BASE2 is ISO/IEC 27001:2013 certified for its information security management system (ISMS) for cloud development and operations, and is CPS 234 compliant.

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